## SERVUS CREDIT UNION LTD.

Interim Condensed Consolidated Financial Statements
For the nine months ended
July 31, 2018
(unaudited)

## SERVUS CREDIT UNION LTD.

 Interim Condensed Consolidated Financial Statements (unaudited)Interim Condensed Consolidated Financial Statements ..... 2
Notes to the Interim Condensed Consolidated Financial Statements

1. Basis of Presentation ..... 6
2. Accounting Policies ..... 6
3. Members' Loans ..... 6
4. Allowance for Credit Losses ..... 7
5. Credit Quality of Members' Loans ..... 8
6. Derivative Financial Assets and Liabilities ..... 10
7. Fair Value of Financial Instruments ..... 11
8. Significant Changes in the Current Reporting Period ..... 13

## SERVUS CREDIT UNION LTD.

Interim Condensed Consolidated Statement of Financial Position (Canadian \$ thousands) (unaudited)

|  | Notes |  | $\begin{aligned} & \text { y } 31 \\ & 018 \end{aligned}$ |  | $\begin{aligned} & \text { ber } 31 \\ & 017 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and cash equivalents |  | \$ | 93,606 | \$ | 104,118 |
| Investments |  |  | 1,401,806 |  | 1,181,454 |
| Members' loans | 3 |  | 14,184,107 |  | 13,675,636 |
| Assets held for sale |  |  | 7,269 |  | 9,024 |
| Other assets |  |  | 27,633 |  | 18,256 |
| Property and equipment |  |  | 144,302 |  | 147,127 |
| Investment property |  |  | 5,278 |  | 7,169 |
| Derivative financial assets | 6 |  | 10,252 |  | 31,695 |
| Investment in associate |  |  | 183,384 |  | 172,900 |
| Intangible assets |  |  | 67,362 |  | 43,078 |
| Deferred income tax assets |  |  | 133 |  | - |
| Total assets |  |  | 16,125,132 |  | 15,390,457 |
| Liabilities |  |  |  |  |  |
| Borrowings |  |  | 250,000 |  | 100,000 |
| Secured borrowings |  |  | 1,385,475 |  | 1,093,288 |
| Members' deposits |  |  | 12,759,296 |  | 12,560,063 |
| Trade payables and other liabilities |  |  | 191,509 |  | 173,565 |
| Income taxes payable |  |  | 6,962 |  | 894 |
| Derivative financial liabilities | 6 |  | 16,514 |  | 13,006 |
| Investment shares |  |  | 429 |  | 415 |
| Defined benefit plans |  |  | 7,266 |  | 7,219 |
| Deferred income tax liabilities |  |  | 21,034 |  | 17,894 |
| Total liabilities |  |  | 14,638,485 |  | 13,966,344 |
| Equity |  |  |  |  |  |
| Share capital |  |  | 646,047 |  | 659,599 |
| Retained earnings |  |  | 831,267 |  | 763,636 |
| Accumulated other comprehensive income (loss) |  |  | 8,345 |  | (144) |
| Total equity attributable to members |  |  |  |  |  |
| Non-controlling interest |  |  | 988 |  | 1,022 |
| Total equity |  |  | 1,486,647 |  | 1,424,113 |
| Total liabilities and equity |  | \$ | 16,125,132 | \$ | 15,390,457 |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

SERVUS CREDIT UNION LTD.

## Interim Condensed Consolidated Statement of Income and Comprehensive Income (Canadian \$ thousands) (unaudited)


(1) The actuarial gains/losses will not be reclassified to profit or loss at a future date.
${ }^{(2)}$ These items may be reclassed to profit or loss at a future date.
The accompanying notes are an integral part of these interim condensed consolidated financial statements.

## SERVUS CREDIT UNION LTD. <br> Interim Condensed Consolidated Statement of Changes in Equity (Canadian \$ thousands) (unaudited)

|  |  | Common Shares | InvestmentShares |  | Accumulated  <br> Other  <br> tained Comprehensive <br> Income |  |  |  | Non-controlling Interest |  |  | Total Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at October 31, 2016 | \$ | 523,247 | \$ | 115,816 | \$ | 697,883 | \$ | 683 |  | \$ | 1,011 | \$ | 1,338,640 |
| Changes in equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Issues of share capital |  | 25,680 |  | - |  | - |  | - |  |  | - |  | 25,680 |
| Redemption of share capital |  | $(26,039)$ |  | $(2,543)$ |  | - |  | - |  |  |  |  | $(28,582)$ |
| Net income |  | - |  | - |  | 62,927 |  | - |  |  | 5 |  | 62,932 |
| Share of other comprehensive loss from associate |  | - |  | - |  | - |  | (767) |  |  | - |  | (767) |
| Balance at July 31, 2017 | \$ | 522,888 | \$ | 113,273 | \$ | 760,810 | \$ | (84) |  | \$ | 1,016 | \$ | 1,397,903 |


|  | CommonShares |  | InvestmentShares |  | Accumulated |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Retained Earnings | Other Comprehensive Income (loss) |  | Non-controlling |  | Total Equity |  |
| Balance at October 31, 2017 | \$ | 541,472 |  |  | \$ | 118,127 | \$ | 763,636 | \$ | (144) | \$ | 1,022 | \$ | 1,424,113 |
| Changes in equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Issues of share capital |  | 17,213 |  | - |  | - |  | - |  | - |  | 17,213 |
| Redemption of share capital |  | $(27,373)$ |  | $(3,392)$ |  | - |  | - |  | - |  | $(30,765)$ |
| Net income (loss) |  | - |  | - |  | 67,631 |  | - |  | (34) |  | 67,597 |
| Fair value adjustment for investments |  | - |  | - |  | - |  | (833) |  | - |  | (833) |
| Share of other comprehensive income from associate |  | - |  | - |  | - |  | 9,322 |  | - |  | 9,322 |
| Balance at July 31, 2018 | \$ | 531,312 | \$ | 114,735 | \$ | 831,267 | \$ | 8,345 | \$ | 988 | \$ | 1,486,647 |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

## SERVUS CREDIT UNION LTD. Interim Condensed Consolidated Statement of Cash Flows (Canadian \$ thousands) (unaudited)

|  | Nine months ended July 31 2018 |  | Nine months ended July 31 2017 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from (used in) operating activities |  |  |  |  |
| Net income | \$ | 67,597 | \$ | 62,932 |
| Adjustments for non-cash items and others |  |  |  |  |
| Net interest income |  | $(288,864)$ |  | (262,265) |
| Provision for credit losses |  | 17,764 |  | 12,819 |
| Share of profits from investment in associate |  | $(6,220)$ |  | $(7,237)$ |
| Depreciation and amortization |  | 16,329 |  | 15,336 |
| Impairment of assets |  | 575 |  | 969 |
| Gain from amalgamations |  | $(4,199)$ |  | - |
| Gain on assets held for sale |  | (223) |  | $(1,771)$ |
| (Gain) loss on property and equipment |  | (196) |  | 307 |
| Loss on intangible assets |  | 33 |  | 177 |
| Income taxes |  | 25,397 |  | 23,059 |
| Adjustments for net changes in operating assets and liabilities |  |  |  |  |
| Change in members' loans |  | $(478,344)$ |  | (282,826) |
| Change in members' deposits |  | 133,363 |  | 133,253 |
| Change in assets held for sale |  | $(10,767)$ |  | $(14,359)$ |
| Net change in other assets, provisions, and trade payables and other liabilities |  | 14,180 |  | 29,355 |
| Income taxes received and (paid), net |  | $(16,189)$ |  | $(22,505)$ |
| Interest received |  | 402,467 |  | 352,173 |
| Interest paid |  | $(113,572)$ |  | $(96,721)$ |
| Net cash used in operating activities |  | $(240,869)$ |  | $(57,304)$ |
| Cash flows from (used in) investing activities |  |  |  |  |
| Additions to intangible assets |  | $(30,883)$ |  | $(1,980)$ |
| Additions to property and equipment, and investment property |  | $(4,126)$ |  | $(3,748)$ |
| Proceeds on disposal of property and equipment, and investment property |  | 1,269 |  | 39 |
| Proceeds on disposal of assets held for sale |  | 12,172 |  | 18,864 |
| Purchase of Alberta Central shares |  | $(1,950)$ |  | - |
| Distributions from Alberta Central |  | 10,456 |  | 9,425 |
| Change in derivatives |  | 24,951 |  | 1,663 |
| Investments |  | $(210,167)$ |  | $(82,953)$ |
| Net cash used in investing activities |  | $(198,278)$ |  | $(58,690)$ |
| Cash flows from (used in) financing activities |  |  |  |  |
| Term loans and lines of credit |  | 150,000 |  | $(76,000)$ |
| Advances of secured borrowing |  | 606,286 |  | 441,821 |
| Repayment of secured borrowing |  | $(314,099)$ |  | (259,159) |
| Shares issued |  | 17,213 |  | 25,680 |
| Shares redeemed |  | $(30,765)$ |  | $(28,582)$ |
| Net cash from financing activities |  | 428,635 |  | 103,760 |
| Decrease in cash and cash equivalents |  | $(10,512)$ |  | $(12,234)$ |
| Cash and cash equivalents, beginning of period |  | 104,118 |  | 102,002 |
| Cash and cash equivalents, end of period | \$ | 93,606 | \$ | 89,768 |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited) 

## 1. BASIS OF PRESENTATION

These interim condensed consolidated financial statements are prepared in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting as issued by the International Accounting Standards Board (IASB). The interim condensed consolidated financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with Servus Credit Union Ltd. ("Servus" or the "Credit Union") 2017 audited annual consolidated financial statements.

These interim condensed consolidated financial statements were approved by the Audit and Finance Committee on September 27, 2018.

## Significant Accounting Estimates, Assumptions and Judgements

The preparation of the interim condensed consolidated financial statements requires management to exercise estimates, assumptions and judgements that affect the application of accounting policies and the reported amounts of assets, liabilities, income, and expenses. These significant estimates, assumptions and judgements have been disclosed in note 2 of Servus' 2017 annual consolidated financial statements. The estimates, assumptions and judgements used in preparation of these interim condensed consolidated financial statements are consistent with the most recent 2017 annual financial statements.

## 2. ACCOUNTING POLICIES

These interim condensed consolidated financial statements have been prepared following the same accounting policies and methods as those used in preparing Servus' 2017 annual consolidated financial statements.

## 3. MEMBERS' LOANS

|  | Gross Amount | Specific <br> Allowance | Collective <br> Allowance | Net Amount | Impaired <br> Loans |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at July 31, 2018 |  |  |  |  |  |  |  |
| Residential mortgages | $\$$ | $8,135,594$ | $\$$ | 426 | $\$$ | 1,065 | $\$$ |
| Commercial mortgages and loans |  | $\mathbf{4 , 4 2 5 , 0 3 5}$ | 19,951 |  | 5,012 | $4,400,072$ | $\mathbf{\$}$ |
| Consumer loans | $1,244,262$ | 6,732 | 13,997 | $1,223,533$ | $\mathbf{1 , 4 6 2}$ |  |  |
| Agricultural mortgages and loans | 383,977 | 269 | 139 | 383,569 | $\mathbf{1 , 2 4 3}$ |  |  |
|  | $14,188,868$ | 27,378 | 20,213 | $14,141,277$ | 36,892 |  |  |
| Accrued interest | 45,097 | 1,557 | 710 | 42,830 | - |  |  |
| Total | $\$ 14,233,965$ | $\$$ | 28,935 | $\$$ | 20,923 | $\$$ | $14,184,107$ |


|  | Gross Amount | Specific | Collective | Net Amount | Impaired |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| As at October 31, 2017 |  |  |  |  |  |  |  |
| Residential mortgages | $\$$ | $7,959,489$ | $\$$ | 56 | $\$$ | 1,009 | $\$$ |
| Commercial mortgages and loans |  | $4,337,661$ |  | 21,479 |  | 1,808 | $4,314,424$ |
| Consumer loans | 996,818 | 2,384 | $\$$ | 570 |  |  |  |
| Agricultural mortgages and loans | 377,098 |  | - | 7,539 | 986,895 | 3,934 |  |
|  |  | $13,671,066$ | 23,919 | 100 | 376,998 | 500 |  |
| Accrued interest | 41,064 | 1,558 | 10,456 | $13,636,691$ | 35,640 |  |  |
| Total | $\$ 13,712,130$ | $\$$ | 25,477 | $\$$ | 11,017 | $\$$ | $13,675,636$ |

# SERVUS CREDIT UNION LTD. <br> Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) <br> (unaudited) 

## 4. ALLOWANCE FOR CREDIT LOSSES

## Specific Allowance

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at October 31, 2017 | \$ | 56 | \$ | 21,479 | \$ | 2,384 | \$ | - | \$ | 1,558 | \$ | 25,477 |
| Credit Card \& Safeway CU opening Adjustment |  | - |  | - |  | 2,416 |  | - |  | - |  | 2,416 |
| Recoveries of previous loan write-offs |  | 10 |  | 164 |  | 1,790 |  | - |  | - |  | 1,964 |
| Allowance charged to net income |  | 1,491 |  | 1,531 |  | 12,001 |  | 291 |  | 1,059 |  | 16,373 |
|  |  | 1,557 |  | 23,174 |  | 18,591 |  | 291 |  | 2,617 |  | 46,230 |
| Loans written off |  | $(1,131)$ |  | $(3,223)$ |  | $(11,859)$ |  | (22) |  | $(1,060)$ |  | $(17,295)$ |
| As at July 31, 2018 | \$ | 426 | \$ | 19,951 | \$ | 6,732 | \$ | 269 | \$ | 1,557 | \$ | 28,935 |



## Collective Allowance

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at October 31, 2017 | \$ | 1,009 | \$ | 1,808 | \$ | 7,539 | \$ | 100 | \$ | 561 | \$ | 11,017 |
| Credit Card \& Safeway CU opening Adjustment |  | - |  | - |  | 8,515 |  | - |  | - |  | 8,515 |
| Allowance charged to net income |  | 56 |  | 3,204 |  | $(2,057)$ |  | 39 |  | 149 |  | 1,391 |
| As at July 31, 2018 | \$ | 1,065 | \$ | 5,012 | \$ | 13,997 | \$ | 139 | \$ | 710 | \$ | 20,923 |


|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Interest |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at October 31, 2016 | \$ | 1,292 | \$ | 6,477 | \$ | 12,633 | \$ | 17 | \$ | 788 | \$ | 21,207 |
| Allowance charged to net income |  | (283) |  | $(4,669)$ |  | $(5,094)$ |  | 83 |  | (227) |  | $(10,190)$ |
| As at October 31, 2017 | \$ | 1,009 | \$ | 1,808 | \$ | 7,539 | \$ | 100 | \$ | 561 | \$ | 11,017 |

## SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited)

## 5. CREDIT QUALITY OF MEMBERS' LOANS

The following analysis includes individual loans that are impaired, or potentially impaired, based on the age of repayments outstanding in determining the specific allowance. Risk categories are defined by the Corporation and allow management to monitor credit risk.

| As at July 31, 2018 | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Categories |  |  |  |  |  |  |  |  |  |  |
| 1 to 5 -Satisfactory risk | \$ | - | \$ | 4,332,254 | \$ | - | \$ | 379,749 | \$ | 4,712,003 |
| 6 - Watch list |  | - |  | 27,617 |  | - |  | 2,250 |  | 29,867 |
| 8 - Impaired risk - performing |  | - |  | 31,662 |  | - |  | - |  | 31,662 |
| 7 and 9 - Unacceptable/impaired risk - nonperforming |  | - |  | 7,068 |  | - |  | 734 |  | 7,802 |
| Loans without risk rating |  | 8,134,132 |  | - |  | 1,236,510 |  | - |  | 9,370,642 |
| Loans not impaired |  | 8,134,132 |  | 4,398,601 |  | 1,236,510 |  | 382,733 |  | 14,151,976 |
| Loans specifically impaired |  | 1,462 |  | 26,435 |  | 7,752 |  | 1,243 |  | 36,892 |
| Sub Total |  | 8,135,594 |  | 4,425,036 |  | 1,244,262 |  | 383,976 |  | 14,188,868 |
| Accrued interest |  | 13,221 |  | 15,420 |  | 12,950 |  | 3,506 |  | 45,097 |
| Total | \$ | 8,148,815 | \$ | 4,440,456 | \$ | 1,257,212 | \$ | 387,482 | \$ | 14,233,965 |


| As at October 31, 2017 | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk Categories |  |  |  |  |  |  |  |  |  |  |
| 1 to 5 - Satisfactory risk | \$ | - | \$ | 4,282,832 | \$ | - | \$ | 374,984 | \$ | 4,657,816 |
| 6 - Watch list |  | - |  | 8,804 |  | - |  | - |  | 8,804 |
| 8 - Impaired risk - performing |  | - |  | 3,319 |  | - |  | 170 |  | 3,489 |
| 7 and 9 - Unacceptable/impaired risk - non-performing |  | - |  | 12,072 |  | - |  | 1,444 |  | 13,516 |
| Loans without risk rating |  | 7,958,919 |  |  |  | 992,882 |  |  |  | 8,951,801 |
| Loans not impaired |  | 7,958,919 |  | 4,307,027 |  | 992,882 |  | 376,598 |  | 13,635,426 |
| Loans specifically impaired |  | 570 |  | 30,634 |  | 3,936 |  | 500 |  | 35,640 |
| Sub Total |  | 7,959,489 |  | 4,337,661 |  | 996,818 |  | 377,098 |  | 13,671,066 |
| Accrued interest |  | 12,530 |  | 14,238 |  | 10,195 |  | 4,101 |  | 41,064 |
| Total | \$ | 7,972,019 | \$ | 4,351,899 | \$ | 1,007,013 | \$ | 381,199 | \$ | 13,712,130 |

- Risk Rating 6: This category includes accounts where there is not a risk for principal or interest at present, but the performance trend is negative and unless reversed could lead to losses for Servus. This is a transitional rating since the expectation is to be able to upgrade the account within the next 12-month period.
- Risk Rating 7: These members exhibit the characteristics in the Risk 6 category, but one or more of the following apply:
a. Interest is 60 or more days in arrears. ( 30 days for term loans subject to annual payments).
b. The collection of interest is in doubt, but there is no exposure for principal.
- Risk Rating 8: The deterioration in value of the security could make a loss in principal likely. However, the loan is still performing with payments being applied against principal and interest within the contractual terms.
- Risk Rating 9: This category uses the same criteria that are established for Risk 7, but there is deterioration in the value of the security that could make a loss in principal likely.


## SERVUS CREDIT UNION LTD.

## Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited)

## 5. CREDIT QUALITY OF MEMBERS' LOANS (CONTINUED)

Loans past due, as at July 31, 2018

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 122,764 | \$ | 17,432 | \$ | 30,447 | \$ | 3,146 | \$ | 173,789 |
| Past due 30-59 days |  | 46,867 |  | 75,165 |  | 13,124 |  | 4,043 |  | 139,199 |
| Past due 60-89 days |  | 19,709 |  | 6,635 |  | 6,687 |  | 1,470 |  | 34,501 |
| Past due over 90 days |  | 27,684 |  | 62,844 |  | 11,232 |  | 3,784 |  | 105,544 |
| Total | \$ | 217,024 | \$ | 162,076 | \$ | 61,490 | \$ | 12,443 | \$ | 453,033 |

Loans past due, as at October 31, 2017

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 108,702 | \$ | 12,024 | \$ | 15,432 | \$ | 3,185 | \$ | 139,343 |
| Past due 30-59 days |  | 42,700 |  | 17,986 |  | 7,127 |  | 423 |  | 68,236 |
| Past due 60-89 days |  | 17,417 |  | 2,351 |  | 2,576 |  | 30 |  | 22,374 |
| Past due over 90 days |  | 20,795 |  | 36,184 |  | 3,840 |  | 2,092 |  | 62,911 |
| Total | \$ | 189,614 | \$ | 68,545 | \$ | 28,975 | \$ | 5,730 | \$ | 292,864 |

## Loans Past Due but Not Impaired

Members' loans are considered past due when payments have not been received by the contractual due date. The following table presents the carrying value of members' loans that are past due but not classified as impaired because they are either (i) less than 90 days past due unless there is information to the contrary that an impairment event has occurred or (ii) fully secured and collection efforts are reasonably expected to result in full repayment.

Loans past due but not impaired, as at July 31, 2018

|  |  | Residential | Commercial | Consumer | Agricultural |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Past due up to 29 days | $\$$ | 122,764 | $\$$ | 15,165 | $\$$ | 30,118 | $\$$ | 3,146 | $\mathbf{\$}$| Total |
| :--- |
| Past due $30-59$ days |

Loans past due but not impaired, as at October 31, 2017

|  | Residential |  | Commercial |  | Consumer |  | Agricultural |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Past due up to 29 days | \$ | 108,702 | \$ | 11,755 | \$ | 15,389 | \$ | 3,185 | \$ | 139,031 |
| Past due 30-59 days |  | 42,700 |  | 17,836 |  | 6,823 |  | 423 |  | 67,782 |
| Past due 60-89 days |  | 17,417 |  | 1,627 |  | 2,326 |  | 30 |  | 21,400 |
| Past due over 90 days |  | 20,225 |  | 9,672 |  | 932 |  | 1,591 |  | 32,420 |
| Total | \$ | 189,044 | \$ | 40,890 | \$ | 25,470 | \$ | 5,229 | \$ | 260,633 |

The Credit Union has documented policies and procedures in place for the valuation of financial and nonfinancial collateral. For impaired loans, an assessment of the collateral is taken into consideration when estimating the net realizable amount of the loans.

The amount and types of collateral required depend on the Credit Union's assessment of members' credit quality and repayment capacity. Non-financial collateral taken by the Credit Union includes vehicles, residential real estate, real estate under development, business assets such as trade receivables, inventory, and property and equipment. The main types of financial collateral taken by the Credit Union include mortgage, cash, negotiable securities and investments. Guarantees are also taken to reduce credit exposure risk.

|  | As at <br> July 31 <br> $\mathbf{2 0 1 8}$ | As at <br> October 31 <br> 2017 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Loans by security: | $\mathbf{\$}$ | $\mathbf{2 , 7 7 3 , 7 6 6}$ | $\$$ | $2,759,164$ |
| Insured loans and mortgages |  | $\mathbf{9 , 3 1 7 , 6 8 5}$ | $8,900,893$ |  |
| Secured by mortgage | $\mathbf{1 , 0 6 4 , 4 9 8}$ | $1,238,908$ |  |  |
| Secured by other | $\mathbf{1 , 0 7 8 , 0 1 6}$ | 813,165 |  |  |
| Unsecured | $\mathbf{1 4 , 2 3 3 , 9 6 5}$ | $\$$ | $13,712,130$ |  |
| Total |  |  |  |  |

# SERVUS CREDIT UNION LTD. Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited) 

## 6. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES



| Derivative Financial Liabilities |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross amounts of financial assets before statement of financial position offsetting | \$ | - | \$ |  | \$ | $(11,733)$ | \$ | $(11,733)$ |
| Gross amounts of financial assets before statement of financial position offsetting |  | - |  | - |  | 16,850 |  | 16,850 |
| Net amount of financial assets presented on the statement of financial position |  | - |  |  |  | 5,117 |  | 5,117 |
| Amounts not subject to enforceable netting arrangements |  | 7,889 |  | - |  | - |  | 7,889 |
| Total | \$ | 7,889 | \$ | - | \$ | 5,117 | \$ | 13,006 |

## SERVUS CREDIT UNION LTD.

## Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) <br> (unaudited)

## 6. DERIVATIVE FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

The notional amounts of derivative financial instrument contracts maturing at various times are:

|  | 1 to 3 months |  | 3 to 12 months |  | 1 to 5 years |  | As at July 31 2018 |  | As at October 31 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate swaps receive fixed, pay floating | \$ | - | \$ | 700,000 | \$ | 300,000 | \$ | 1,000,000 | \$ | 1,000,000 |
| Equity-linked options |  |  |  | 17,020 |  | 70,855 |  | 87,875 |  | 80,615 |
| Total | \$ | - | \$ | 717,020 | \$ | 370,855 | \$ | 1,087,875 | \$ | 1,080,615 |

## Equity-linked Options

Equity-linked options are used to fix costs on term deposit products that pay a return to the deposit holder based on the change in equity market indexes. The embedded derivative in the term deposit product and the option derivative are marked to market through interest income investments and have similar principal values and maturity dates. The fair value of the equity-linked derivative contract is separately presented as part of derivative instrument assets.

## Interest Rate Swaps

Interest rate swaps are agreements where two counterparties exchange a series of interest payments based on different interest rates applied to a notional amount.

Due to the increase in interest rates, the fair value of all interest rate swaps for the Credit Union are presented as a liability on the financial position.

## 7. FAIR VALUE OF FINANCIAL INSTRUMENTS

The amounts set out in the table below represent the carrying amounts and fair values of the Credit Union's financial instruments using the valuations and assumptions described below. The amounts do not include the fair values of items that are not considered financial assets, such as property and equipment and investment in associate.


# SERVUS CREDIT UNION LTD. <br> Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited) 

## 7. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

|  | As at October 31, 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | Carrying Value |  | Fair Value |  | Fair Value Difference |
| Financial Instrument Assets |  |  |  |  |  |  |
| Cash and cash equivalents | a | \$ | 104,118 | \$ | 104,118 |  |
| Interest bearing deposits with financial |  |  |  |  |  |  |
| institutions | C |  | 1,180,660 |  | 1,180,634 | (26) |
| Assets at amortized cost | e |  | 794 |  | 794 | - |
| Assets at fair value through profit or loss | d |  | 31,695 |  | 31,695 | - |
| Members' loans | b, c |  | 13,675,636 |  | 13,606,998 | $(68,638)$ |
| Other | a |  | 6,668 |  | 6,668 | - |
|  |  |  | 14,999,571 |  | 14,930,907 | $(68,664)$ |
| Financial Instrument Liabilities |  |  |  |  |  |  |
| Members' deposits | b, c |  | 12,560,063 |  | 12,555,294 | 4,769 |
| Liabilities at fair value through profit or loss | d |  | 13,006 |  | 13,006 | - |
| Borrowings | a |  | 100,000 |  | 100,000 | - |
| Secured borrowings | c |  | 1,093,288 |  | 1,083,871 | 9,417 |
| Trade payables and other liabilities | a |  | 176,900 |  | 176,900 | - |
|  |  | \$ | 13,943,257 | \$ | 13,929,071 | 14,186 |

(a) The fair values of cash, other financial assets, borrowings and other liabilities are assumed to approximate book values, due to their short-term nature.
(b) The estimated fair values of floating rate member loans and member deposits are assumed to equal their book values since the interest rates automatically reprice to market.
(c) The estimated fair values of interest-bearing deposits with financial institutions, fixed-rate member loans, fixed-rate member deposits and secured borrowings are determined by discounting the expected future cash flows of these loans and deposits based on yield curves of financial assets and liabilities with similar terms and credit risks.
(d) The fair values of derivative financial instruments and mortgage-backed securities bonds are calculated based on valuation techniques using inputs reflecting market conditions at a specific point in time and may not be reflective of future fair values.
(e) The fair values of assets at amortized cost are assumed to equal their book values since a fair value adjustment cannot be supported because there is no available market to purchase the assets.
(f) The fair value of mortgage backed security bonds is based on quoted market prices for identical bonds traded in an active market.

## SERVUS CREDIT UNION LTD.

## Notes to Interim Condensed Consolidated Financial Statements (Canadian \$ thousands) (unaudited)

## 7. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The following table provides an analysis of the financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which fair value is observable:

| As at July 31, 2018 | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative assets | \$ | - | \$ | 10,252 | \$ | - | \$ | 10,252 |
| Mortgage-backed securities bonds |  | 177,341 |  | - |  | - |  | 177,341 |
| Financial assets held at fair value | \$ | 177,341 | \$ | 10,252 | \$ | - | \$ | 187,593 |
| Member shares - Series E |  | - |  | (429) |  | - |  | (429) |
| Derivative liabilities |  | - |  | $(16,514)$ |  | - |  | $(16,514)$ |
| Financial liabilities held at fair value | \$ | - | \$ | $(16,943)$ | \$ | - | \$ | $(16,943)$ |

Fair value measurements using Level 3 inputs

| Balance at October 31, 2017 | $\$$ | 23,080 |
| :--- | ---: | ---: |
| Loss included in profit and loss | $(1,613)$ |  |
| Purchase option exercised for embedded derivative asset | $(21,467)$ |  |
| Balance at July 31, 2018 | $\$$ | - |


| As at October 31, 2017 | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative assets | \$ | - | \$ | 8,615 | \$ | - | \$ | 8,615 |
| Embedded derivative assets |  | - |  | - |  | 23,080 |  | 23,080 |
| Financial assets held at fair value | \$ | - | \$ | 8,615 | \$ | 23,080 | \$ | 31,695 |
| Member shares - Series E |  | - |  | (415) |  | - |  | (415) |
| Derivative liabilities |  | - |  | $(13,006)$ |  | - |  | $(13,006)$ |
| Financial liabilities held at fair value | \$ | - | \$ | $(13,421)$ | \$ | - | \$ | $(13,421)$ |

Fair value measurements using Level 3 inputs

| Balance at October 31, 2016 | $\$$ | 21,262 |
| :--- | ---: | ---: |
| Gain included in profit and loss | 1,818 |  |
| Balance at October 31, 2017 | $\$$ | 23,080 |

## 8. SIGNIFICANT CHANGES IN THE CURRENT REPORTING PERIOD

On July 27 and July 30, 2018, Servus purchased $\$ 82.37$ million and $\$ 97.14$ million respectively of mortgagebacked securities (MBS) bonds. The MBS bonds are classified as available for sale at initial recognition and recorded within investments in the interim condensed consolidated statement of financial position. The MBS bonds had a net unrealized loss of $\$ 833$ recorded in other comprehensive income.

